

# New Thinking For New Times

## Times Have Changed

In today's world, you and I are consistently required to conduct our business and our lives in new and innovative ways. The methods and approaches that brought us past success will not guarantee we achieve the same or greater results in the future. And results are the key.

 **Complete the Following Statement:**

"Change" is \_\_\_\_\_

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**"High achievers in any field have an Entrepreneurial Mind-set®, regardless of their position. They take ownership and they get results!"**

-james arthur ray

# Leveraging Change

**One of the greatest abilities of the person of true power  
is the ability to embrace and leverage change.**

There are two kinds of people:

1. \_\_\_\_\_
2. \_\_\_\_\_

**You must decide what you choose to create  
and what you are willing to do to create it!**

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